

Discussion report and analysis of the board of directors of the listed public shareholding company

Date	14 /11/2021
Name of the Listed Company	Dar Al Takaful PJSC
The period of the financial statements covered by the report	Third Quarter 2021
Overview of the main results during the financial period	Dar Al Takaful PJSC achieved Net Profit of AED 15.5 million for the nine months as compared to AED 20.5 million for the same period last year (the Third Quarter 2020 results included a one off gain on acquisition of AED 50.2M)
Securities issued during the financial period	None
Summary of the most important non-financial events and developments during the financial period	Post-acquisition of Noor Takaful and with a new vision and strategic direction, the company has been able to increase its top line by AED 264.4 million (83.4%) this year despite the ongoing pandemic. Addition of the Family Takaful business line has added to the range of general takaful and medical takaful products of the company. Strong business continuity discipline ensured safety for employees via a work-from-home operating model while meeting highest possible customer service standards.
Summary of operational performance during the financial period	Ongoing underwriting discipline and improved retakaful arrangements resulted in an 40.5% increase in total takaful income of AED 118.0 million compared to AED 84.0 million for the same period last year.

Summary of profit and loss during the financial period	in AED Mn	Nine Months Sep 21	Nine months Sep-20	Var
	Total takaful income	118.0	84.0	40.5%
	Policyholder	(8.8)	(5.1)	-71.9%
	Shareholder	24.3	25.6	-5.0%
	Net Profit	15.5	20.5	-24.2%
Summary of financial position as at the end of the financial period	In AED Mn	Sep-21	FY 2020	Var
	Total Assets	1,667.9	1,662.5	0.3%
	Total Liabilities	1,521.7	1,517.1	0.3%
	Total Shareholders' Equity	146.2	145.4	0.5%
Summary of cash flows during the financial period	in AED Mn	Nine Months Sep-21	Nine months Sep-20	
	Net cash (used in)/ generated from operating activities	(22.5)	7.2	
	Net cash generated from/ (used in) investing activities	71.2	(177.9)	
	Net (cash used in)/generated from financing activities	(123.8)	210.1	
Main performance indicators	The Earnings Per Share for the year is 0.103, down by 24.2% versus Third Quarter 2020.			
Expectations for the sector and the company's role in these expectations	With the on-going pandemic, 2021 has been a challenging year for the motor and medical business. By executing its strategy and business plans, the Company expects that results will continue to improve in subsequent quarters into 2022.			
Expectations regarding the economy and its impact on the company and the sector	The economy has rebounded in response to positive government actions to contain the pandemic. This has resulted in increased levels of activities in most business sectors. The Company expects benefits to percolate across the economy, especially the insurance/ takaful sector.			

Future plans for growth and changes in operations in future periods	The company is focused on its mission to provide protection and deliver peace of mind. Its long-term strategy is to deliver growth and enhance shareholder value via innovation and technological efficiencies.
The size and impact of current and projected capital expenditures on the company	Net capital expenditure for the year 2021 was AED 6.9 million.
The developments of the implementation of projects, plans and transactions and deals that were discussed by the company's board of directors in the report for the previous fiscal year	The Board provides ongoing oversight in line with the company's strategy, through a combination of direct meetings and board committees.

The name of the chairman of the company or the authorized signatory	Rajesh Sethi, CEO 
Signature and Date	14/11/2021
Company's Seal	